## KUWAIT FINANCE HOUSE K.S.C. AND SUBSIDIARIES

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

31 MARCH 2004



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## REVIEW REPORT TO THE DIRECTORS OF KUWAIT FINANCE HOUSE K.S.C.

We have reviewed the accompanying consolidated balance sheet of Kuwait Finance House K.S.C. and Subsidiaries at 31 March 2004, and the related consolidated statements of income, changes in equity and cash flows for the three month period then ended. These interim condensed consolidated financial statements are the responsibility of the company's management. Our responsibility is to issue a report on these interim condensed consolidated financial statements based on our review.

We conducted our review in accordance with the International Standard on Auditing applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the interim condensed consolidated financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not presented fairly, in all material respects, in accordance with International Accounting Standard 34.

Furthermore, based on our review, the interim condensed consolidated financial statements are in agreement with the books of the company. We further report that, to the best of our knowledge and belief, no violations of the Commercial Companies Law of 1960, as amended, nor of the articles of association of the company have occurred that might have had a material effect on the business of the company or on its financial position.

We further report that, during the course of our review, we have not become aware of any material violations of the provisions of Law No. 32 of 1968, as amended, concerning currency, the Central Bank of Kuwait and the organisation of banking business, and its related regulations.

WALEED A. AL OSAIMI LICENCE NO. 68 A ERNST & YOUNG

AL AIBAN, AL OSAIMI & PARTNERS

JASSIM AHMAD AL-FAHAD LICENCE NO. 53 A DELOITTE AL-FAHAD & CO.

6 April 2004

## CONSOLIDATED INCOME STATEMENT (UNAUDITED)

31 March 2004

	Note	3 months ended 31 March 2004 KD 000's	3 months ended 31 March 2003 KD 000's
OPERATING INCOME			
Murabaha, Istisna'a and leasing income		32,357	26,084
Investment income		12,329	7,068
Fee and commission income		3,938	2,156
Net gain from dealing in foreign currencies		145	492
Other operating income		886	787
		49,655	36,587
OPERATING EXPENSES			
General and administrative expenses		6,973	4,850
Depreciation		1,852	1,805
Provision for impairment		1,427	
		10,252	6,655
PROFIT FROM OPERATIONS BEFORE			
MINORITY INTEREST		39,403	29,932
Minority interest		(802)	(443)
PROFIT FROM OPERATIONS BEFORE ESTIMATED DISTRIBUTION TO DEPOSITORS			
		38,601	29,489
Estimated distribution to depositors	3	(21,260)	(15,418)
PROFIT FOR THE PERIOD Provision for contribution to Kuwait Foundation for the Advancement		17,341	14,071
of Sciences		(173)	(141)
Provision for National Labour Support tax		(317)	(275)
NET PROFIT FOR THE PERIOD	3	16,851	13,655
BASIC EARNINGS PER SHARE	4	22 fils	18 fils

## CONSOLIDATED BALANCE SHEET (UNAUDITED)

#### 31 March 2004

31 Maich 2004				
			(Audited)	
		31 March	31 December	31 March
	3.7	2004	2003	2003
A GGTPTPO	Note	<i>KD 000's</i>	KD 000's	KD 000's
ASSETS				
Cash and balances with banks and				
financial institutions		156,737	129,208	202,372
Short-term international murabaha		317,030	369,369	378,706
Receivables		1,549,613	1,457,494	1,297,278
Leased assets		335,927	287,990	130,212
Investments		463,758	433,410	275,975
Trading properties		137,113	141,210	116,191
Investment properties		103,405	100,852	103,291
Other assets		68,699	63,021	58,487
Property and equipment		64,374	58,556	43,348
TOTAL ASSETS		3,196,656	3,041,110	2,605,860
LIABILITIES, DEFERRED REVENUE, FAIR VALUE RESERVE, MINORITY INTEREST AND EQUITY			<del></del>	
LIABILITIES				
Due to banks and financial institutions		58,014	63,676	20,522
Depositors' accounts		2,460,783	2,300,161	2,040,777
Other liabilities		183,046	169,864	106,150
Culci Inclinics			109,004	
TOTAL LIABILITIES		2,701,843	2,533,701	2,167,449
DEFERRED REVENUE		181,302	182,410	173,884
FAIR VALUE RESERVE	5	32,611	19,776	6,082
MINORITY INTEREST		19,392	20,637	18,547
EQUITY				
Share capital	6	75,990	71,689	71,689
Proposed issue of bonus shares	6	糧	4,301	-,
Reserves		185,518	172,752	168,209
		261,508	248,742	239,898
Proposed cash dividend		201,500	35,844	-
TOTAL EQUITY		261,508	284,586	239,898
-				
TOTAL LIABILITIES, DEFERRED REVENUE, FAIR VALUE RESERVE, MINORITY INTEREST				
AND EQUITY		3,196,656	3,041,110	2,605,860
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BARRA ARRIVA			777	- "T
BADER ABDULMOHSEN AL-MUKHAIZEEM		JAS	SAR DAKHEEL A	AL-JASSAR

BADER ABDULMOHSEN AL-MUKHAIZEEM (CHAIRMAN AND MANAGING DIRECTOR)

JASSAR DAKHEEL AL-JASSAR (GENERAL MANAGER)





Kuwait Finance House K.S.C. and Subsidiaries CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) 31 March 2004

	ed Total Is equity 's KD 000's	989 261,969	(3,607)		13,655	239,898	44 284,586	(4,010) (44) (35,844)	16,851
	Proposed cash dividends KD 000's	1 32,089		(32,089)	<b>S</b>	6	35,844	(35,844)	
30	Sub total KD 000's	158,191	(3,607)	(30)	13,655	168,209	172,752	(4,010) (75)	16,851
	Treasury shares KD 000's	(905)	(8-70-1	(30)	(0)	(932)	(867)	1116	(942)
	Voluntary reserve KD 000's	26,145	. (3,607)	ā (ā	13,655	36,193	28,542	(4,010)	16,851
Reserves	Statutory reserve KD 000's	125,240	9 9	ii ii	Ta (	125,240	137,251	7 7	137,251
R	Share premium KD 000's	7,708	ok - 04	- 106	-	7,708	7,826	* * * *	7,826
	Proposed Issue of bonus shares KD 000's	3,414	(3,414)	• 10		P7	4,301	(4,301)	
	Share capital KD 000's	68,275	3,414	98 528	0.	71,689	71,689	4,301	75,990
		At 1 January 2003	Movements during the period: Issue of bonus shares Zakat	Cash dividends paid Net movement in treasury shares Net profit for the period attributable to	shareholders credited to voluntary reserve	At 31 March 2003	At 1 January 2004	Movements during the period: Issue of bonus shares Zakat Cash dividends paid Net movement in treasury shares	Net profit for the period attributable to shareholders credited to voluntary reserve

## CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

### 31 March 2004

No	3 months ended 31 March 2004 te KD 000's	3 months ended 31 March 2003 KD 000's
OPERATING ACTIVITIES		112 000 0
Net profit for the period	16,851	13,655
Adjustment for:		,
Depreciation	1,852	1,805
Provision for impairment	1,427	
Operating profit before changes in operating assets and liabilities	20,130	15,460
(Increase) decrease in operating assets:		
Exchange of deposits	(62,626)	(71,532)
Receivables	(91,995)	15,064
Leased assets	(47,396)	(22,493)
Trading properties	4,107	(4,094)
Other assets	349	(10,193)
Increase (decrease) in operating liabilities:		
Due to banks and financial institutions	(5,664)	7,882
Depositors' accounts	160,622	63,916
Other liabilities	11,939	3,284
Deferred revenue	(1,108)	(1,839)
Net cash used in operating activities	(11,642)	(4,545)
INVESTING ACTIVITIES		
Purchase of investments	(17,576)	(24,932)
(Purchase) sale of investment properties	(3,064)	1,176
Purchase of property and equipment	(13,124)	(9,368)
	(13,124)	(5,500)
Net cash used in investing activities	(33,764)	(33,124)
EINIANGING A GENERATIVO		
FINANCING ACTIVITIES		,
Cash dividends paid	(35,844)	(32,089)
Payment of Zakat	(4,010)	(3,607)
Net cash used in financing activities	(39,854)	(35,696)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(85,260)	(73,365)
Cash and cash equivalents at the beginning of the period	238,426	305,081
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD 8	153,166	231,716

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2004

#### 1 ACTIVITIES

The interim condensed consolidated financial statements of Kuwait Finance House K.S.C. and Subsidiaries (the group) for the period ended 31 March 2004 were authorised for issue in accordance with a resolution of the board of directors on 6 April 2004.

The group comprises Kuwait Finance House K.S.C. (the parent company) and its subsidiaries. The parent company is a public shareholding company incorporated in Kuwait on 23 March 1977 and is engaged principally in providing banking services, the purchase and sale of properties, leasing, project construction for its own account as well as for third parties and other trading activities without practising usury. Trading activities are conducted on the basis of purchasing various goods and selling them on Murabaha at negotiated profit margins which can be settled in cash or on instalment credit basis. The parent company's registered head office is at Abdulla Al-Mubarak Street, Murqab, Kuwait.

For details of consolidated subsidiaries please see Note 7.

All activities are conducted in accordance with Islamic Shareea'a, as approved by the parent company's Fatwa and Shareea'a Supervisory Board.

#### 2 BASIS OF PRESENTATION

The interim condensed consolidated financial statements of the group have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The accounting policies used in the preparation of the interim condensed consolidated financial statements are consistent with those used in the preparation of the annual consolidated financial statements for the year ended 31 December 2003.

Operating results for the period are not necessarily indicative of the results that may be expected for the year ending 31 December 2004.

## 3 ESTIMATED DISTRIBUTION TO DEPOSITORS AND NET PROFIT FOR THE PERIOD ATTRIBUTABLE TO SHAREHOLDERS

Management of the parent company is of the opinion that the estimated distribution to depositors is presented for information purposes only, and accordingly the estimated distribution to depositors and the net profit for the period attributable to shareholders should not be relied upon to indicate distribution of profit to all parties concerned for the period ended 31 March 2004, or for the year ending 31 December 2004.

The actual profit to be distributed to all parties concerned will be determined by the board of directors of the parent company in accordance with the parent company's articles of association, based on the annual audited results for the year ending 31 December 2004.

For the purpose of these interim condensed consolidated financial statements, the net profit for the period ended 31 March 2004 attributable to shareholders has been credited to the voluntary reserve.

#### 4 BASIC EARNINGS PER SHARE

Basic earnings per share are based on the net profit for the period of KD 16,851 thousand (31 March 2003: KD 13,655 thousand) and the weighted average number of ordinary shares outstanding during the period of 758,980 thousand (31 March 2003: KD 758,893 thousand) after adjusting for treasury shares held by the group.

The basic earnings per share of the comparative period has been restated on account of the bonus shares issued during the quarter.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2004

#### 5 FAIR VALUE RESERVE

	(Audited)			
	31 March 2004 KD 000's	31 December 2003 KD 000's	31 March 2003 KD 000's	
Balance at beginning of the period	19,776	5,771	5,771	
Change in fair value during the period	12,835	13,188	311	
Loss realised during the period	-	428	_	
Impairment loss recognised during the period		389		
Balance at end of the period	32,611	19,776	6,082	

#### 6 SHARE CAPITAL

The extraordinary general assembly meeting of the parent company held on 16 February 2004 approved an increase in the authorised share capital from KD 71,689 thousand to KD 75,990 thousand by way of an issue of 6% bonus shares amounting to KD 4,301 thousand.

The annual general assembly also approved an employee share option scheme under which 21,506,575 shares, representing 3% of the parent company's share capital, would be issued to eligible employees at par value of 100 fils and premium of 222 fils per share. The parent company's board of directors will determine the employees eligible for the scheme.

#### 7 CONSOLIDATED SUBSIDIARIES

Details of consolidated subsidiaries are set out below:

Name	Country of registration	Interest in equity %	Principal activities
Al Enma'a Real Estate Company K.S.C. (Closed)	Kuwait	51	Real estate, investment, trading and management
The Kuwaiti Manager Company for Managing Real Estate Projects K.S.C. (Closed)	Kuwait	100	Contracting, trading and project management
Al Muthana Investment Company K.S.C. (Closed)	Kuwait	100	Islamic investments

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2004

#### 8 CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following balance sheet amounts:

		(Audited)	
	31 March 2004 KD 000's	31 December 2003 KD 000's	31 March 2003 KD 000's
Cash and balances with banks and financial institutions Short-term international murabaha – maturing within 3 months	156,737	129,208	202,372
of contract date  Exchange of deposits – maturing after 3 months of	59,055	109,218	127,500
contract date	(62,626)		(98,156)
	153,166	238,426	231,716

#### 9 CONTINGENCIES AND COMMITMENTS

At the balance sheet date there were outstanding contingencies and commitments entered into in the ordinary course of business in respect of the following:

	(Audited)			
	31 March	31 December	31 March	
	2004	2003	2003	
	KD 000's	KD 000's	KD 000's	
Acceptances and letters of credit	37,565	41,420	29,947	
Guarantees	118,767	122,308	121,570	
	156,332	163,728	151,517	
Capital commitments	94,433	98,836	97,893	

#### 10 CURRENCY RISK

The group had the following net exposures denominated in foreign currencies:

	(Audited)			
	31 March	31 December	31 March	
	2004	2003	2003	
	KD 000's	KD 000's	KD 000's	
	equivalent	equivalent	equivalent	
U.S. Dollars	25,769	106,380	108,355	
Sterling Pounds	930	(7,843)	(6,923)	
Japanese Yen	51	36	(38)	
Euros	730	722	5,498	
Gulf Co-operation Council currencies	(11,508)	(12,465)	(12,453)	
Others	1,096	1,243	930	

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2004

#### 11 RELATED PARTY TRANSACTIONS

Certain related parties (directors and officers of the group, their families and companies of which they are principal owners) were depositors and credit customers of the parent company, in the ordinary course of business. Transactions with related parties are approved by the Ordinary General Assembly of the shareholders of the parent company. The period end balances of related parties included in the interim condensed consolidated balance sheet are considered insignificant.

#### 12 SEGMENTAL ANALYSIS

#### Primary segment information

For management purposes the group is organised into three major business segments:

31 March 2004			Retail and corporate	Other	
	Treasury KD 000's	Investment KD 000's	banking KD 000's	segments KD 000's	Total KD 000's
Operating income	5,122	12,953	29,746	1,834	49,655
Net profit for the period	1,621	4,977	9,563	690	16,851
Total assets	756,508	794,852	1,598,200	47,096	3,196,656
Total liabilities, deferred revenue, fair value reserve, minority interest and equity	67,173	121,873	2,373,752	633,858	3,196,656
31 March 2003	Treasury KD 000's	Investment KD 000's	Retail and corporate banking KD 000's	Other segments KD 000's	Total KD 000's
Operating income	4,018	4,358	26,993	1,218	36,587
Net profit for the period	1,315	1,645	10,345	350	13,655
Total assets	790,855	588,336	1,203,932	22,737	2,605,860
Total liabilities, deferred revenue, fair value reserve, minority interest and equity	28 102	78 059	1 062 159	525 642	2 605 860
and equity	28,102	78,958 ———	1,963,158	535,642	2,605,860

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2004

#### 12 SEGMENTAL ANALYSIS (continued))

#### Secondary segment information

The group operates in different geographical areas as designated below:

	Domestic		Inte	ernational	Total		
	31 March 2004 KD 000's	31 March 2003 KD 000's	31 March 2004 KD 000's	31 March 2003 KD 000's	31 March 2004 KD 000's	31 March 2003 KD 000's	
Operating income	41,642	27,091	8,013	9,496	49,655	36,587	
Net profit for the period	13,994	9,949	2,857	3,706	16,851	13,655	
Total assets	2,748,404	2,222,216	448,252	383,644	3,196,656	2,605,860	
Total liabilities, deferred revenue, fair value reserve,	• 4= . = .						
minority interest and equity	3,174,728	2,601,541	21,928	4,319	3,196,656	2,605,860	

#### 13 FIDUCIARY ASSETS

The aggregate value of assets held in a trust or fiduciary capacity by the parent company at 31 March 2004 amounted to KD 218,962 thousand (31 December 2003: KD 243,951 thousand, 31 March 2003: KD 239,522 thousand).